



The International Real Estate Equity Xchange Client Profile

The International Real Estate Equity Xchange (IREEX), is a brokerage firm that brings buyers and sellers together. It works well for clients that are both in an acquisition as well as in a disposition mode, i.e. regularly engaged in buying and selling investment properties.

To establish if your client qualifies we must know something about the client's **circumstances and objectives**. The information will be held in strict confidence.

Circumstances and Objectives of Principal (Owner): (Please check all that apply)

- | | |
|---|---|
| <input type="checkbox"/> Sell to cash out and retire | <input type="checkbox"/> Invest in something other than real estate |
| <input type="checkbox"/> Reduce debt load or free-up credit line | <input type="checkbox"/> Settle an estate or divorce |
| <input type="checkbox"/> Improve cash position or cash flow | <input type="checkbox"/> Increase leverage |
| <input type="checkbox"/> Invest in different type of property | <input type="checkbox"/> Decrease leverage |
| <input type="checkbox"/> Invest in property in different location | <input type="checkbox"/> Activate a non-productive asset |
| <input type="checkbox"/> Improve overall portfolio | <input type="checkbox"/> Other _____ |

Approximate value of total assets \$ _____

Liabilities – Debt \$ _____

Equity or Net-Worth \$ _____

Available Cash \$ _____

Approximate value of property currently on the market \$ _____

Approximate value of property currently being considered for purchase \$ _____

Name of Broker/Agent representing client: _____

Broker/Agent phone: _____ Broker/Agent Skype Name: _____

Broker/Agent email: _____

Broker/Agent Company: _____

Broker/Agent Website: _____

The information below is not required until IREEX and Broker agree on a Collaborative Agreement.

Client's Name: _____

Company Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Cell: _____ Skype ID: _____

E-mail: _____ Website: _____